



EARNINGS RELEASE
November 10, 2017

FOR IMMEDIATE RELEASE
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CHOICE BANCORP, INC. REPORTS 3rd QUARTER NET INCOME OF \$800,000

**Third Quarter 2017 Net Income of \$0.37 per share
September 30, 2017 Consolidated Book Value of \$14.14 per share
Consolidated Total Assets of \$371.1 million as of September 30, 2017
Choice Bank Recognized as “Best Bank” of Winnebago County for Third Consecutive Year**

November 2017 (Oshkosh, WI) – Choice Bancorp, Inc. (the “Company”) today reported net income of \$0.80 million, or \$0.37 per common share, for the quarter ended September 30, 2017. The Company also reported net income of \$2.41 million, or \$1.11 per common share, for the nine months ended September 30, 2017. This compares to net income of \$0.80 million, or \$0.36 per common share, for the quarter ended September 30, 2016, and \$2.30 million, or \$1.03 per common share, for the nine months ended September 30, 2016.

“The Company is reporting strong operating results for the third quarter of 2017,” said J. Scott Sitter, President and CEO of Choice Bancorp, Inc. “Our third quarter net income of \$0.80 million is consistent with our third quarter income last year. We exceeded our budget for the quarter and we continue to see strong growth opportunities in our marketplace.” Our third quarter results represent the second consecutive quarter that the Company has reported net income of \$0.80 million or more.

The Company is reporting consolidated total assets of \$371.1 million as of September 30, 2017. This compares to consolidated total assets of \$334.3 million as of December 31, 2016. This represents a growth rate of 11.0%. The total asset growth of \$36.8 million includes a \$24.8 million increase in gross loans. “We continue to experience strong activity in both our commercial and residential lending departments,” added Sitter.

In October 2017, Choice Bank was recognized as the “Best Bank” and the “Best Mortgage Lender” of Winnebago County. This is the third consecutive year that Choice Bank has been recognized as the “Best Bank” in the annual “Best of Winnebago” contest. “It is great for our staff to receive recognition for the excellent service they provide on a daily basis,” said Sitter. “In addition to being honored as the ‘Best Bank’ for the third consecutive year, this is the second time in the last three years that we were voted the ‘Best Mortgage Lender’ in Winnebago County”. Our staff works hard to meet the expectations of our customers

and it is nice to see that our customers truly appreciate this experience. We understand that we are a people business.”

SELECTED FINANCIAL DATA

(In thousands, except per share data)

	<u>September 30, 2017</u>	<u>December 31, 2016</u>
Financial Condition		
Gross Loans (not held for resale)	\$ 307,999	\$ 283,182
Allowance for Loan Losses (ALLL)	4,057	4,909
Total Assets	371,052	334,264
Total Deposits	228,845	222,535
Total Other Borrowings	110,194	82,177
Stockholders' Equity	30,787	28,611
Book Value per Share	\$ 14.14	\$ 13.05
Financial Ratios		
Tier 1 Leverage Capital	10.61%	11.08%
Total Capital to Risk-Weighted Assets	14.48%	15.21%
Nonperforming Assets to Total Assets	0.55%	0.66%
ALLL to Total Loans	1.32%	1.73%
ALLL to Nonaccrual Loans	199%	223%

	<u>For the Three Months Ending</u>		<u>For the Nine Months Ending</u>	
	<u>Sep 30, 2017</u>	<u>Sep 30, 2016</u>	<u>Sep 30, 2017</u>	<u>Sep 30, 2016</u>
Operating Results				
Interest Income	\$ 3,749	\$ 3,249	\$ 10,914	\$ 9,206
Interest Expense	1,078	825	2,954	2,297
Net Interest Income	2,671	2,424	7,960	6,909
Provision for Loan Losses	120	30	360	90
Non-Interest Income	203	238	518	629
Non-Interest Expense	1,457	1,341	4,217	3,737
Provision for Income Taxes	497	493	1,491	1,412
Net Income	\$ 800	\$ 798	\$ 2,410	\$ 2,299
Earnings per Share	\$ 0.37	\$ 0.36	\$ 1.11	\$ 1.03

As previously announced, Choice Bank is constructing a new banking facility at 1041 Emmers Lane in Oshkosh. “Despite an unseasonable amount of rain over the past several months, our contractor has indicated that they are on schedule,” Sitter stated. “Our geo-thermal system has been installed and the structure is starting to take shape.” The 16,000 square foot facility is expected to be completed in May of 2018. Once the new office is open the Company plans to close its banking office on Witzel Avenue.

Forward-Looking Statements

Statements in this press release relating to the Company's plans, objectives, expectations or future performance are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe," "may," "should," "anticipate," "estimate," "expect," "intend," "objective," "seek," "plan," "strive" or similar words, or negatives of these words, identify forward-looking statements. These forward-looking statements are based on management's current expectations. The Company's actual results in future periods may differ materially from those currently expected due to various risks and uncertainties. The forward-looking statements in this press release are made as of the date of the release and the Company does not assume any responsibility to update these statements.

Choice Bank, established in July 2006, is located at 2450 Witzel Avenue, Oshkosh with a second location at 2201 Jackson Street, Oshkosh. In March 2011, Choice Bank became a wholly-owned subsidiary of Choice Bancorp, Inc. Choice Bancorp, Inc. is a publicly traded, one-bank holding company, trading under the symbol of CBKW. Choice Bank is a locally owned and operated community bank dedicated to making a difference in your community!

Choice Bank...Your Community, Your Choice!

Member FDIC Equal Housing Lender

For additional information about Choice Bank, call (920) 230-1300 or visit www.choicebank.com.

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